



IVALUA FOR CONTRACT MANAGEMENT

Finalize Contracts Quickly and Easily, Ensure Compliance and Savings with Lower Effort

The Ivalua Contract Management solution lets you manage your contracts, quickly and easily, in a single, central and consistent online environment. It enables you to manage all contract life-cycle management processes - including authoring, negotiation, signature, compliance, tracking deliverables, audits and renewals.

Finalizing contracts quickly locks in the value your business stakeholders are expecting. You need to help contract negotiators create and manage multiple drafts easily. All parties need to comply with legal and approval processes and maintain version control. Contracts need to be centrally accessible and broadly adopted by all stakeholders. Contract changes, renewals, audits, expirations, terminations and tracking of deliverables needs to be streamlined and automated.

Value

- Quick access to a central, on-line contract repository
- Easy to use; Fast Adoption
- Increase spend on contract, realized savings
- Shorten contract creation (30-50% faster)
- Improved contract governance & compliance
- Greater control over pricing and assets
- Evaluate supplier performance on contracted terms
- Lower administrative effort by 20-40%



Key Components

Contract Repository

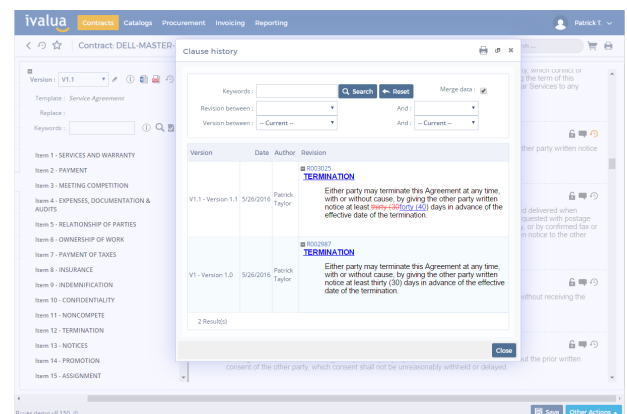
Manage contract commitments in one place and get reminders as critical dates approach.

- Configurable contracts and hierarchical relationships in a single repository
- Granular contract access by user profile and perimeter scoping (helps with SOX compliance)
- Any contract version can be made private (internal access) or external (supplier access)
- Contracts can be accessed by named users and marked confidential
- Manage contract scope i.e. category, business unit, region, project, risk tier
- Enable suppliers to see their contracts, items, orders and invoices
- Directly navigate from a Contract to Sourcing event, Supplier profile, POs, Invoices

Contract Authoring & Life Cycle

Manage the contract life cycle via online authoring, workflows and amendment controls.

- Draft high quality contracts online or in MS Word with rich authoring and redlining
- Create contracts from scratch, templates, previous contracts or directly from a sourcing project
- Utilize clause management for improved effectiveness and productivity
- Dynamically generate contract and clause numbers and auto-update fields
- Configure collaborative contract workflows based on type, commodity, value and resources
- Allow supplier counter-proposals on contract language and terms and route to approvers
- Use out-of-the-box eSignature integration with DocuSign
- Create and compare across multiple draft versions; view audit trail
- Configurable, Dynamic and Personalized Notifications e.g. for non-standard clauses, renewal, deliverables, milestones, payment terms, rebates, volume discounts
- Compare and optimize commodity coverage, terms and pricing across contracts
- View contracts performance and risk data at the Contract and Supplier levels





Key Components

Contract Items & Catalogs

Collaboratively manage contract items, catalogs, services profiles, deliverables and pricing with suppliers.

- Import and update contract items and catalogs, compare prices, identify errors and use workflows
- Setup automated feeds; use native integration with MS Excel and CSV for import
- Manage and promote product characteristics like promotional, recommended, volume discount items
- Support services contract pricing (e.g. rate cards, volume pricing, lead times)
- Use pre-defined services profiles, skill levels, deliverables, delivery sites
- Quickly flip a sourcing event, spot buy or PR into a new contract with the awarded supplier
- Generate PRs and invoices directly from contracts - ensure enforcement "at source"
- Track spend on contract and with contracted suppliers

Asset / Tooling Management

Track locations, usage, depreciation, maintenance and de-commissioning of key assets.

- Capture and track asset details, depreciation, maintenance and usage along-side Contract data
- Ensure supplier accountability for maintenance, transfers and return or destruction of assets and tools
- Associate tooling to their end components (including volumes that may drive tooling wear and tear)
- Manage an asset's lifecycle along-side the related contract elements



The Ivalua Difference:

- **“Nothing is Impossible” Workflow** – entirely configurable; conditional, sequential, reverse triggers and re-starting based on activity
- **Easily manage contracts** – model historical or new contracts; Paper, PDF or ERP contracts; goods, assets or services contracts; standard or custom headers and footers
- **Real-time, “on the fly” Conditions** – steps change dynamically based on user responses
- **Support Non-Purchasing Contracts** – quickly configure to support employment, referral network and affiliate contracts
- **Internal private Buyer space** – for editing prior to external sharing
- **Personalized Dynamic Notifications** – Configurable alerts with personalized messages
- **Manage Assets** – in the same place as contracts, purchasing and supplier data
- **Universal Search** – find Contracts using key terms in attachments, body, exhibits
- **Risk Reporting** – report on Contract risks (e.g. OCC, OSFI, Solvency II)
- **Buyer-Distributor-Supplier Collaboration** – multi-party collaboration on frequent price changes
- **On the Go Access** – on desktops And mobile devices
- **Practical Contract Management** – simplify life-cycle management, end-to-end S2P suite integration

Customers










The Ivalua Solution

Ivalua’s comprehensive solution consists of the following:

- **The Ivalua Suite** provides a comprehensive, modular, source-to-pay suite for 100% of your spend on a single natively integrated code base. It provides a deep foundation for procurement excellence
- **The Ivalua Platform** provides the core set of technical components such as integration toolbox, workflow, portal, administration console, reporting, mobile interface and user management
- **The Ivalua Cloud** provides the NextGen Cloud Factory environment to securely access the Ivalua Suite, visualize update impact, control update timing, scale configurations with full reversibility
- **The Ivalua Open Network** provides connectivity to an ecosystem of suppliers, buyers and 3rd party partners. You can rapidly onboard, connect and collaborate with suppliers without any supplier fees



About Ivalua

Ivalua is the leading provider of Spend Management Cloud Solutions and recognized by top Analysts as a global market leader.

Our success is reflected in a community of 250 customers across 70 countries achieving high performance empowered with the Ivalua Solution.

Our customers realise huge and rapid savings by improving visibility, streamlining and standardising processes and increasing Procurement and Finance productivity. But the overall value from Ivalua goes far beyond immediate savings: Procurement teams also actively contribute to accelerate innovation, enable company growth, mitigate risks and increase compliance. Ivalua is committed to building sustainable business partnerships with its customers and actively supporting them in their journey towards business excellence.